

What do you look for in a Real Estate Professional?



sharon hyndman

professional profile & testimonials





What do you look for in a Real Estate Professional?

Quality real estate professionals are few and far between. They can be as hard to find as your dream house.

That's because excellent real estate professionals don't have just one positive attribute, they have many. These include a willingness to listen, high levels of motivation, putting clients' interests first and being prepared to work hard.

This might not describe many real estate professionals, but it does describe one:

Sharon Hyndman, of Metro Realty.

With many successful real estate transactions Sharon is a proven skilled communicator offering:

- Advice on the pricing and presentation of your property
- Creative marketing options that Sharon and Metro, aided by Metro's two on site graphic designers, can offer.
- Negotiating skills that ensure you obtain the best possible price in the shortest time possible.





Sharon is enthusiastic about helping clients and understands how stressful the process can be. Realising property is one of your most valuable assets, she strives to obtain a maximum price often exceeding vendor expectation.

Her determination to do the best for her clients sees her undertake internationally recognised training every year.

AREC08

Australasia Real Estate Conference

AREC09

Australasia Real Estate Conference

AREC10

Australasia Real Estate Conference

Arec is Australasia's largest real estate conference, where a host of international speakers including real estate agents from Australia and New Zealand share their wealth of knowledge of the industry. Sharon understands that today's climate is challenging and that, like any true professional, she needs to be continually reassessing her skills so that she can meet her clients' needs. If, then, you are looking to buy or sell residential property in the Dunedin area, Sharon Hyndman should be your first port of call for honest and expert advice.





5 reasons to choose Sharon Hyndman & Metro Realty when selling your home

- Metro Realty is a Dunedin-owned company which sells property only in Otago. We thoroughly understand our market which is perhaps why Metro Realty sells more houses than all other Dunedin real estate companies. With 32 agents, a huge number of potential buyers will be exposed to your property.
- Metro Realty publishes Dunedin's only real estate magazine, inhouse. This monthly, glossy publication is distributed free throughout the Dunedin metropolitan area. Houses listed with Sharon Hyndman are automatically featured free in inhouse. They are also listed free on the inhouse internet site.
- Houses listed with Metro Realty receive very wide exposure. They are listed on our own website www.metrorealty.co.nz, on www.realestate.co.nz, in the Otago Daily Times on Saturday and Wednesday and inhouse.
- Every house is different and therefore needs to be marketed differently. At Metro Realty we pride ourselves on creating a unique marketing package for each property we are given the privilege of selling.
- Despite the many advantages of choosing Metro Realty to sell your property, our fees are among the lowest in the Otago.



What Sharon's clients say



Sharon has remained focused on the end result. Her ability to listen to what people want is a wonderful asset to add to her ability to work hard to satisfy her clients.

M & B Stevenson



We found Sharon to be very professional in all respects. Nothing was too much trouble. Her skilled negotiating resulted in a multi offer situation which helped us achieve a premium price.

T & S Jakubcik



At all times Sharon was very helpful, patient, attentive and friendly. Her extensive market knowledge enabled us to purchase the home of our dreams.

K & E Clancy



Sharon's management of this successful sale met all our expectations, through her excellent communication in keeping us informed on progress, advice on price and presentation, and advertising skills.

A & J Salmond



Our company

Metro Realty Ltd is recognised by many as Dunedin's largest and most successful real estate company. Our company specialises in all areas of real estate from residential, northline and commercial sales and marketing, to leasing and investment. The record growth in market share by Metro Realty and its dominance in the Dunedin property scene has been the result of years of dedication and determination. Marketing innovations such as the "Properties Today" section of the Otago Daily Times, "inhouse magazine" and their mid-week open home service are evidence of this.

Metro's outstanding track record includes achieving record prices in many Dunedin suburbs and consistently setting new benchmarks in our highly competitive market. Metro's dynamic and progressive corporate culture combined with its professional team of industry leaders has resulted in Metro Realty successfully selling thousands of properties across Dunedin City, Mosgiel and the surrounding districts, with our cutting edge, highly professional marketing again being frequently commended.

Being locally owned and operated the partners, sales consultants and support staff are 100% committed to providing the highest level of service at all times.

We are proud of our involvement in the community supporting and sponsoring many Dunedin schools, sports clubs, charities and organisations. Our combined efforts with the Otago Polytechnic raised \$200,000 for local charities in the last two years alone, outlining our commitment to giving back to the Otago Region.

Our leadership and sales expertise have been recognised on both a national and international level, with our advertising and marketing featured in many real estate training seminars and conferences around the world together with our involvement in many key note speaking engagements.

Our team is extremely proud of all we have achieved, however our most important goal still remains, to consistently exceed our clients expectations by providing the highest level of service, professionalism and results at all times.

If you are considering selling the Metro team would love the opportunity to talk with you and show you why more Dunedin people choose Metro to sell their homes.





Sharon's credo

"To succeed in today's tough economic climate requires a commitment to providing exceptional service.

Every time someone trusts me with selling their most valuable asset, that's exactly what I do: provide exceptional service. And I do so with honesty and integrity.

The changing market requires a degree of adaptability and flexibility which I can confidently provide all my clients.

I am a real estate professional who gives 100 percent every time, to provide the best result while making it an enjoyable and exciting experience."

**When you need an honest and
expert real estate professional, contact:
Sharon Hyndman**

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